



PRESS RELEASE April 17, 2018

EXCLUSIVE CANADIAN DISTRIBUTION ANNOUNCEMENT

It is with great pleasure that Login Canada and Springer Nature, announce the establishment of a new partnership. Effective May 1, 2018, Login Canada will commence full exclusive Canadian distribution of print books from Springer Nature.

Both Springer Nature and Login Canada are excited about this new relationship. “We’re delighted to reach this new level of partnership with Springer Nature and look forward to a smooth transition of services. Our sales and marketing team are already very familiar with this fine line of products,” noted Mark Champagne, President of Login Canada.

Marit Vagstad, Springer Nature Trade Sales Director, Americas, commented on this new agreement, “More collaboration with Login will provide much better representation throughout Canada. We look forward to working together with Login to promote our catalog of scholarly and professional books to a larger Canadian audience.”

- Springer Nature will continue to accept and process orders until April 30, 2018.
- As of May 1, 2018 all orders will be processed by Login Canada.
- All back-orders and forthcoming titles to publish after May 1, 2018 will be transferred to Login Canada for fulfillment.
 - Login Canada will contact each customer regarding all outstanding backorders.
- Springer Nature will continue to accept returns of products purchased directly from Springer Nature through July 15, 2018 via GTW.
- Returns are to be sent to the warehouse that shipped the product.
- Login Canada will not accept returns of Springer Nature products (or its imprints) that were not purchased from Login Canada.
- Effective May 1, 2018, Springer Nature products purchased from Login Canada will be returnable for 18 months, after the invoice date.
 - Standard recall notices will be provided prior to each book’s returns due date.
 - All invoices dated prior to May 1, 2018, will have 18 months to be returned from May 1, 2018 or until the end of the book’s “life of edition, whichever comes first.
 - Please see lb.ca/returns for Login Canada’s standard return policies.

Login Canada, the Canadian Book Industry’s largest STM Distribution Company, celebrated its 25th Anniversary in 2016. Login is a fully capitalized, privately held Canadian company, and is an established force in the book industry. They have gone through an extensive metamorphosis by building a new Corporate Office and Distribution Centre in Winnipeg and moving to a new larger location in Mississauga. Throughout all of the changes to Login Canada, many things remain constant, including a strong commitment to their customers to provide the best and fastest service possible, and fully customized representation for our publishing partners.

For over 175 years Springer Nature has been advancing discovery by providing the best possible service to the whole research community. We help researchers uncover new ideas, make sure all the research we publish is significant, robust and stands up to objective scrutiny, that it reaches all relevant audiences in the best possible format, and can be discovered, accessed, used, re-used and shared. We support librarians and institutions with innovations in technology and data; and provide quality publishing support to societies. As a research publisher, Springer Nature is home to trusted brands including Springer, Nature Research, BMC, Palgrave Macmillan and Scientific American. For more information, please visit springernature.com and @SpringerNature.

For further information regarding the transition, please contact:

Login Canada at 1-800-665-1148 or 204-837-2987

Mark Champagne – President, markc@lb.ca

Springer Nature at 1-800-SPRINGER

Marit Vagstad - Trade Sales Director, Americas, Marit.Vagstad@springernature.com

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